



DATE: July 18, 2011

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Re: Reference Letter re: Rick Colaw

To Whom it May Concern:

As Project Manager for BCI Construction I oversaw the complete remodeling of the three Phoenix based Pointe Resorts Properties for Mutual of New York during the timeline of 1990-1992. For our LV cabling requirements BCI chose Rick Colaw's firm Cholla Business Communications for the work on all three properties. The scope of this work was done on a design build basis by Cholla. The existing cabling was to be completely replaced including all OSP feed cables, guest room cabling, administration and back of house. Along with all the telephone rooms were redesigned with all the communications hardware replaced and upgraded.

These Pointe Resort Properties were all unique in their construction type and layout. They were all multiple building campus environments constructed into mountainsides. Original construction did not properly provide for communications cabling and all three properties required extensive OSP pathway design and installation. Rick provided BCI with an updated conduit and OSP design that upgraded services to all guestroom and administration buildings. The new design provided for underground raceways sized to accommodate larger feed cables (for 2 line phones) and inner-duct and fiber optic cable for future services. The original cable installation lacked proper lightning protection and was not rated for the environment that it was utilized in. Rick brought the design up to current standards and designed new equipment rooms equipped with lightning protection and grounding, equipment racking for termination equipment and fiber optic cabling as well as future anticipated equipment.

The project as a whole was extremely challenging for all trades involved and the low voltage cabling was no exception. Rick and the employees of Cholla Business Communications helped BCI complete these difficult projects on time and within the budget while bringing the resorts up to current standards for years to come.

Sincerely,  
**hardison/downey construction, inc.**

A handwritten signature in black ink, appearing to read "Michael J. McPherson".

Senior Vice President

◆ general contracting ◆ design/build ◆ consulting ◆ construction management